



ENLISTMENT of Suppliers & Contractors

in EIL

Delivering Excellence through People

Table of Content

Sr. No.	Description	Pg. No.
1.	About Engineers India Ltd (EIL)	03
2.	Supply Chain Management in EIL	04
3.	Enlistment Process in EIL	04
4.	Stages involved in Enlistment Process of Suppliers	06
5.	Stages involved in Enlistment Process of Contractors	08
6.	Prime Minister's Flagship Programs	09
7.	EIL Enlistment Fees (exclusive of applicable taxes)	10
8.	Nodal Address for Enlistment of Suppliers & Contractors	10





OUR VISION

To be a Global Leader offering Total Energy Solutions for a Sustainable Future.

OVERVIEW

- Established in 1965
- One of South Asia's leading Consultancy and EPC Company in Hydrocarbons and Petrochemicals
- Focused diversification into other sectors:
 - Fertilizer and LNG
 - Non-Ferrous Metallurgy
 - Infrastructure Airports, Data Centres, Intelligent
 - Buildings, R&D Centres, Institutional Campus
 - Strategic Crude Oil Storage
 - Water & Waste Water Management
 - Power
 - Coal Gasification
 - Green Hydrogen / Ammonia
 - CCUS/Decarbonisation
 - Poly Silicon & Monosilane for Solar PV modules
- Providing services from Concept to Commissioning covering Project Implementation Services, Turnkey Contracts & Specialist Services

- In-house and collaborative R&D with 35 live patents
- Overseas presence in Middle East, Africa and South East Asia
- Zero debt firm with track record of healthy earnings and dividend payout
- Competent and dedicated team of professionals adept at project implementation through deployment of state-of-the-art technologies
- Large multi-disciplinary engineering work force with over 4.5 million manhours available in Project Management & Engineering offices along with 1.5 million manhours of construction management services annually
- Optimized services to attain highest standards of Customer Delight
- An ISO 9001 : 2015, ISO 14001 : 2015 & ISO 45001 : 2018 accredited company

3

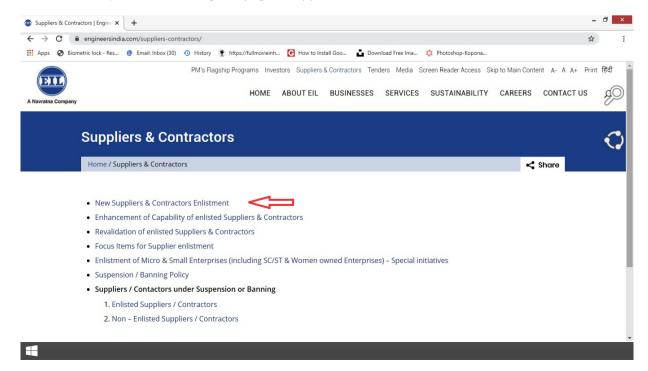
Supply Chain Management in EIL

• EIL has a strong Supply Chain Management (SCM) system to ensure efficient procurement of goods and services in a transparent, equitable and fair system.

- Enquiries and orders awarded for procurement of material and services are hosted on Central Public Procurement Portal (https://eprocure.gov.in/cppp/), Government e Marketplace (GeM) Portal (https://gem.gov.in/) and EIL website (https://tenders.eil.co.in/).
- EIL enlists suppliers and contractors for procurement of goods and services for various projects.

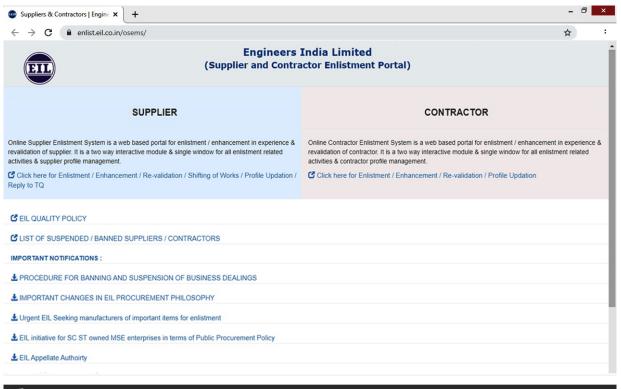
EIL - Enlistment Process

- Registration process in EIL is online through website https://engineersindia.com/.
- On the website, click on Header Option: Suppliers & Contractors (https://engineersindia.com/suppliers-contractors/) and the following web page will appear:





• Thereafter, click on Sub-Header Option: New Supplier & Contractor enlistment (https://enlist.eil.co.in /osems/) and the following web page will appear:





Ο



Stages involved in Enlistment Process for Suppliers

 \bigcirc

Stage-1 : Document Review							
Company Profile	 Brief introduction of the Company Date of incorporation & inception of business Product/Model Range Major Clients 						
Company documents	 Certificate of incorporation/ Partnership deed Memorandum and Article of Association ISO:9001 HSE policy/ ISO:45001 Factory license MSME certificates (Udyam Registration) Indian Suppliers) Company details in format PDD-I-01 (Indian Suppliers) / PDD-F-01 (Foreign Suppliers) 						
Financial documents	 Audited Annual Reports for last 3 years Summary of Financials of last 3 years PDD-I-02 (Indian Suppliers) 						
Organogram	 Company Management Design & Engineering Division QA/QC Division Production Division After Sales Service Division 						
Technical documents	 Proven Track Record (PTR) within past 10 years from the application with relevant copies of PO's, Approved Drawings & data-sheets, Inspection Release Note, Lorry Receipt etc. Performance feedback from end users (as applicable for selected items) Type test reports as per relevant standards Statutory approvals (PESO, BIS, IBR etc), as applicable Internal QA plan and procedure. 						



Compliance to EIL Specification & ITP	Relevant EIL specification and ITP shall be forwarded during application processing for compliance. Deviations, if any, to be furnished with justifications.
Responsibility Matrix	Responsibility matrix to be furnished in format PDD-RM-01.
Sub-Supplier	 List of major bought out items and activities sourced from subsupplier/contractor.
Other documents	Compliance copy to EIL Terms & Conditions document available on EIL enlistment portal https://enlist.eil.co.in/ osems/Home

 $oldsymbol{O}$

Stage-2: Shop Survey by EIL-Regional/ Foreign Procurement office (RPO/FPO)	Stage-3: Final approval
 Upon successful qualification in Stage-1, application shall be forwarded to RPO/FPO for assessment of supplier's works. Shop survey is conducted to cover the following as a minimum: - Manufacturing facility (Layout, Machinery etc.). Design Facility. Planning & Scheduling. Quality Management System/ISO. Testing Arrangements. After sales service. Documents Verification. 	Upon successful qualification in both stages-1&2, application shall be presented before EIL Competent Authority/ Committee for final approval. Consequent upon approval of the Competent Authority/Committee, Enlistment letter shall be issued.

Note: Before applying, please refer Terms & Conditions document for Enlistment / Enhancement/ Revalidation displayed on https://enlist.eil.co.in/osems/Home.

7

Stages involved in Enlistment Process for Contractors

 \bigcirc

Stage-1 : Document Review						
Company Profile	 Brief introduction of the Company Date of incorporation & inception of business Nature of Jobs executed Details of available Machinery and Skilled/ Unskilled Manpower (Form III). 					
Company documents	 Certificate of incorporation/ Partnership deed Memorandum and Article of Association ISO:9001 certificate HSE policy/ ISO:45001 certificate MSME certificates (Udyam Registration) (Indian Contractor) 					
Organogram	 Company Management Organization Chart 					
Financial documents	 Audited Annual reports for last 3 years Solvency Certificate 					
Technical documents	 Detailed description of Qualifying works (Form II) Certified copies of Qualifying Work order and Completion Certificate (executed in last 7 years) and other documents required to establish the credentials. Details of ongoing works (Form V) Details of jobs executed in last 10 years (Form-IV) 					
Other documents	 Compliance copy to EIL Terms & Conditions document available on EIL enlistment portal https://enlist.eil.co.in/osems/Home Details of Text Agreement entered with any other organisation 					

Stage-2: Final Approval

Upon successful qualification in Stage-1, application shall be presented before EIL- Compentent Authority/Committee for final approval.

Consequent upon approval of the Competent Authority/Committee, Enlistment letter shall be issued.

Note: Before applying, please refer Terms & Conditions document for Enlistment / Enhancement/ Revalidation displayed on https://enlist.eil.co.in/osems/Home.



Prime Minister's Flagship Programs

Make in India

Indian suppliers intending to bring imported technology, can seek enlistment under "Make in India" category, which is a Flagship program envisaged by the Hon'ble PM.

Policy details are available on EIL corporate website https://www.engineersindia.com, under PM's Flagship Programs.

Start-up India

This initiative by Hon'ble PM, aims at fostering entrepreneurship and promoting innovation by creating an eco-system, that is conducive for growth of start-ups in India.

Policy details are available on EIL corporate website https://www.engineersindia.com, under PM's Flagship Programs.



EIL Enlistment Charges (exclusive of Taxes)

(Refer Note 1 & 2)

Indian Supplier:

Enlistment Application Type	MSME (Yes/No)	Category	Charges (INR)	
Normal	No	Not applicable	2,00,000/-	(Two Lakhs)
	Yes	Micro	30,000/-	(Thirty Thousand)
		Small	40,000/-	(Forty Thousand)
		Medium	1,00,000/-	(One Lakh)
		Micro (SC/ST)	5,000/-	(Five Thousand)
		Small (SC/ST)	10,000/-	(Ten Thousand)
Make in India	No	Not applicable	10,00,000/-	(Ten Lakh)
(Note 3)	Yes	Micro	5,00,000/-	(Five Lakh)
		Small	5,00,000/-	(Five Lakh)
		Medium	5,00,000/-	(Five Lakh)
Start-up India	Not applicable	SC/ST	10,000/-	(Ten Thousand)
(Note 3)	Not applicable	Non-SC/ST	1,00,000/-	(One Lakh)

Foreign Supplier (Note 4): Application fee payable for Foreign supplier is USD 3500/- (Thirty Five Hundred only).

Contractor: Application fee is not applicable for enlistment of Contractor.

Note:

- 1. Rates are subjected to change at the sole discretion of EIL management.
- 2. Refer Terms & Conditions document for Enlistment/Enhancement/Revalidation displayed on EIL website https://enlist.eil.co.in.
- 3. For Make in India; Start-up India application, the normal processing charge shall be applicable at the time of application submission. Difference in amount for selected processing charge type with GST, will be demanded after application is found suitable as per EIL Make in India / Start-up India Policy.
- 4. Application fee to be paid after satisfactory review and approval of Foreign supplier, for which intimation shall be sent separately. Refer Terms & Conditions document for shop survey fees in case of Foreign Suppliers.

Nodal address for Enlistment of Suppliers/Contractors

Head-Procurement Development Department (PDD)

Engineers India Limited, 2nd Floor, Engineers India Bhawan, 1, Bhikaiji Cama Place, RK Puram, New Delhi-110066, India Tel:- +91-11-2676-2849/2776 Email:- pdd@eil.co.in







Website: www.engineersindia.com

Follow us

MengineersIND

/EngineersIND